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March 6, 1952.

To our Farm Friends:

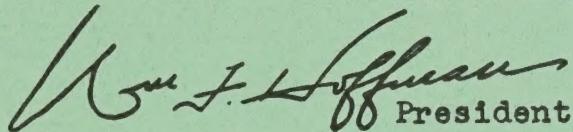
It felt good to get the following letter from H. I. Mower, who has been a Hoffman Customer since way back in 1914:
"Here is my order. I am not satisfied with the seed I get here locally. Guess I'm too used to your kind. Best regards."

Through all the years since 1899, the Hoffman policy has been "Nothing but the Best." And it's nice to be told that good seeds are appreciated by you folks who sow them.

From alfalfa to wheat - from the first page to the last, every offering in your new Hoffman catalog (and your new Funk G hybrid booklet too) is top-notch quality. Let's suppose you and your neighbor have equally good soil. And you both plough, fertilize and lime the same. Plant and cultivate the same days. When harvest time comes, who'll make the biggest profit from his efforts?

I think you'll agree, the man who used the best seed will come out ahead. That's the kind of seed that awaits you here. Every bag is truly "Dependable for Better Crops."

Your order will surely be appreciated. Thank you!


W. J. Hoffman President

NEW "Pennscott" strain . . . heavy-cropping RED CLOVER

Just arrived. Small quantity. Excellent quality. Whenever Lancaster County farmers could get this local Scott strain clover, they would produce better stands than from other types. Never was there enough Scott seed. Two years ago, we sent some to Idaho for multiplication. It has been carefully supervised. Here's that product for you who will

order instantly. The name "Pennscott" has been given to this strain. Costs a slight premium. Certainly worth its cost. In Pennsylvania tests, outyielded all others. Outstanding in so-called 'bad' clover years.

"Kenland" RED CLOVER

Finest "KENLAND" (Certified). Popular disease-resistant strain. Top-quality. Heavy demand. Supply going fast. Stocks still include some Hoffman Extra-quality regular red-clover . . . which has been pleasing thousands of you thru many years.



CLOVERS...TIMOTHY

| | Lbs. per bu. | Per lb. | Per bu. | Up to 14 bu. | 15 to 49 bu. | 50 bu. & over |
|-------------------------------------|--------------|---------------|----------------|--------------|--------------|---------------|
| Mammoth Clover | .60 | \$.48 | \$27.50 | | | |
| Red Clover | .60 | .50 | 28.90 | | | |
| "Pennscott" Clover | .60 | .65 | 38.00 | | | |
| "Kenland" Clover (Certified) | .60 | .70 | 41.00 | | | |
| Alsike Clover | .60 | .61 | 35.50 | | | |
| Sweet Clover (Yellow Blossom) | .60 | .22 | 12.20 | | | |
| Sweet Clover (Mostly White Blossom) | .60 | .21 | 11.90 | | | |
| Sweet Clover (Hubam) | .60 | .22 | 12.20 | | | |
| Crimson Clover | .60 | .26 | 14.20 | | | |
| Timothy ("Farmers Choice" brand) | .45 | .20 | 8.35 | | | |
| Timothy & Alsike | .45 | .26 | 10.90 | | | |
| Economical Mixture | .56 | .43 | 23.00 | | | |
| | 1 to 14 lbs. | 15 to 49 lbs. | 50 lbs. & over | | | |
| Ladino U. S. Grown (Certified) | -\$1.90 | \$1.85 | \$1.80 | | | |
| Ladino Clover | -\$1.55 | 1.50 | 1.45 | | | |
| Birdsfoot Trefoil (Cert. "Empire") | -\$1.95 | 1.90 | 1.85 | | | |
| White Dutch Clover | -\$1.00 | .95 | .90 | | | |
| Wild White Clover | -\$1.15 | 1.10 | 1.05 | | | |
| Under 200 to 800 lbs. | 200 | 800 | 2000 | | | |
| Korean Lespedeza | -\$2.24 | \$2.32 | \$.23 | | | |
| Sericea Lespedeza | -\$3.22 | \$3.11 | \$.31 | | | |

ALFALFA (60 lbs. per bushel)

| | Per Lb. | Per Bu. |
|------------------------|---------|---------|
| "Northwest" brand | \$.74 | \$42.50 |
| Grimm Type | .76 | 44.00 |
| Arizona Alfalfa | .42 | 24.50 |
| "Ranger" (Certified) | .90 | 52.00 |
| "Buffalo" (Certified) | .91 | 53.00 |
| "Atlantic" (Certified) | 1.05 | 60.00 |

RYE GRASS (Finest Domestic Seed)

| | Up to 300 lbs. | 300 to 800 lbs. | 800 to 1,500 lbs. | 1,500 & over |
|-------------------------------|----------------|-----------------|-------------------|--------------|
| (99% Purity, 90% Germination) | -\$1.16 | \$1.51 | \$.15 | |

PASTURE GRASSES

| | Lbs. in a Bu. | Per Lb. | Per Bu. |
|--------------------------------------|---------------|---------|---------|
| Brome Grass (Lincoln) | 14 | \$.39 | \$5.30 |
| Orchard Grass | 14 | .36 | 4.90 |
| Kentucky Blue Grass | 14 | .77 | 10.40 |
| Fancy Red Top | .32 | .55 | 16.80 |
| Meadow Fescue | .24 | .43 | 9.85 |
| Perennial Rye Grass | .24 | .29 | 6.80 |
| Permanent Pasture (Highland Mixture) | .32 | .51 | 15.40 |
| Permanent Pasture (Lowland Mixture) | .32 | .49 | 14.90 |
| Tall Meadow Oat Grass | 14 | .51 | 6.85 |
| Canada Blue Grass | 14 | .83 | 11.40 |
| Alta (Tall) Fescue (per pound) | | .95 | |
| Poa Trivialis (per pound) | | .82 | |
| Chewings Fescue (per pound) | | 1.20 | |
| Reed Canary Grass (per pound) | | .60 | |

HOFFMAN LAWN SEED

| | |
|--------------------------------|--------|
| Hoffman Lawn Seed (per pound) | \$.90 |
| Hoffman Shady Lawn (per pound) | 95 |

SEED POTATOES (Certified)

| | 2 to 5 bags | 6 to 15 bags |
|---|-------------|-----------------|
| 100 Lb. Bags | 5 bags | 14 bags or more |
| "Irish Cobbler" | -\$6.20 | \$6.10 |
| "Katahdin" or "Green Mountain" | -\$6.10 | 6.00 |
| "Kennebec" | -\$6.40 | 6.30 |
| "Russel" Michigan | -\$6.30 | 6.20 |
| NOTE: "Freight-paid" terms do NOT apply on Seed Potatoes, which will be shipped "freight collect". (Specify only a station where there is a Freight Agent.) | | |

| OATS | Up to 14 bu. | 15 to 49 bu. | 50 bu. & over |
|------------------------------|--------------|--------------|---------------|
| "Clinton Eleven" (Certified) | -\$2.65 | \$2.60 | \$2.55 |
| "Clinton Eleven Type" | -\$2.35 | 2.30 | 2.25 |
| "Andrew" (Certified) | -\$2.60 | 2.55 | 2.50 |
| "Clinton 59" | -\$2.65 | 2.60 | 2.55 |
| "Mohawk" (Certified) | -\$2.70 | 2.65 | 2.60 |
| "Ajax" (Certified) | -\$2.70 | 2.65 | 2.60 |

FUNK G HYBRIDS

| All G Hybrids | (except G-10, G-15, & G-30) | G-10, G-15 |
|--------------------------|-----------------------------|------------|
| Flat Kernels | -\$11.90 | \$12.90 |
| Regular and Small Rounds | -\$9.50 | Sold Out |
| Large Rounds | -\$8.50 | Sold Out |

NOTE: G-188, G-6, G-13, G-18, G-68 are now sold out in all kernel types

FORAGE CROPS

| | Up to 200 lbs. | 200 to 600 lbs. | 600 lbs. & over |
|----------------------|----------------|-----------------|-----------------|
| "Sweet" Sudan | -\$1.17 | \$1.16 | \$.12 |
| Regular Sudan | -\$1.17 | \$1.16 | \$.12 |
| Hog Pasture Mixture | -\$1.17 | \$1.16 | \$.12 |
| Rape (Dwarf Essex) | -\$1.17 | \$1.16 | \$.12 |
| Atlas Sorgo | -\$1.17 | \$1.16 | \$.12 |
| Sorghum (Cane) | -\$1.17 | \$1.16 | \$.12 |
| Hegari | -\$1.17 | \$1.16 | \$.12 |
| Spring Vetch | -\$1.17 | \$1.16 | \$.12 |
| Winter (Hairy) Vetch | -\$1.17 | \$1.16 | \$.12 |
| Japanese Millet | -\$1.17 | \$1.16 | \$.12 |
| Golden Millet | -\$1.17 | \$1.16 | \$.12 |

BARLEY — GRAINS

| | Per Bu. |
|-----------------------|---------|
| "Moore" Barley | \$3.65 |
| "Wisconsin 38" Barley | \$3.65 |
| "Alpha" Barley | \$3.70 |
| "Henry" Spring Wheat | 4.90 |
| Buckwheat | 3.10 |

SOY BEANS—PEAS

| | Up to 9 bu. | 10 to 29 bu. | 30 bu. & over |
|-----------------------------|-------------|--------------|---------------|
| "Wilson Black" Soys | -\$4.80 | \$4.75 | \$4.70 |
| "Hawkeye" Soys | -\$5.40 | 5.35 | 5.30 |
| "Lincoln" Soys | -\$5.35 | 5.30 | 5.25 |
| Canada Field Peas (per bu.) | | 7.40 | |

SWEET CORN (Postpaid Prices)

| | 1 lb. | 2 lb. | 5 lb. | 10 lb. |
|------------------------------|---------|--------|--------|--------|
| Golden Cross Bantam (Hybrid) | -\$0.70 | \$1.30 | \$3.00 | \$5.50 |
| Golden Rocket (Hybrid) | -\$0.70 | 1.30 | 3.00 | 5.50 |
| Iona (Hybrid) | -\$0.70 | 1.30 | 3.00 | 5.50 |
| Evergreen White (Hybrid) | -\$0.70 | 1.30 | 3.00 | 5.50 |
| Golden Bantam | -\$0.45 | 85 | 185 | 3.85 |
| Stowell Evergreen | -\$0.45 | 85 | 185 | 3.85 |

HOFFMAN INOCULATOR

| | (Postpaid Prices) |
|-------------------|--|
| Alfalfa | -\$0.50c, 2½-bu. \$1.00 |
| Clovers | -\$0.50c, 2½-bu. \$1.00 |
| Birdsfoot Trefoil | -\$0.50c, 10 Lbs. 25c |
| Lespedeza | -\$0.50c, 100 Lbs. 50c |
| Soy Beans | -\$0.50c, 2-bu. 30c. 5-bu. 55c 25-bu. \$2.50 |

Peas & Vetch. for 1 bu. 35c. for 100 lbs. 55c

ARASAN (Postpaid Prices)

8-oz. can, \$1.10 4-lb. can, \$6.20
¾-oz. 30c

CERESAN M (1 lb. treats 32 bu.)

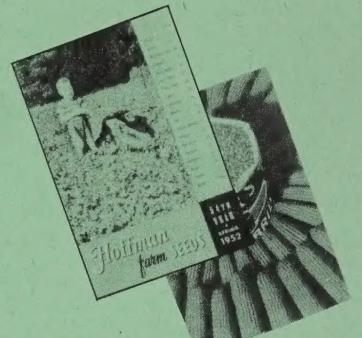
(Postpaid)
14 oz. \$1.40 3 lb. \$3.75 4 oz. 55c

SEMESAN BEL

(1 lb. treats 60 bu. Potatoes)
1 lb. \$2.45 2 oz. 55c (Postpaid)

SEEDS THAT WILL PAY YOU

No sense wasting time or money on any but the finest . . . the crop is too important!



Let these two books guide your seed-buying. Should you have mislaid either, may we send a duplicate? They offer dependable seeds . . . proven so by actual use. Avoid uncertainties . . . depend on these offerings.

Start right for top crops this coming year. It's the crop that counts! And the sweetness of low-price seed can never offset the bitterness of a poor crop.

Here's an idea. Two different Iowa seedsmen told us about it. The practice is growing fast among their farm customers. Folks who plant an early crop —like peas, for instance (and you might have such a place in your plans) plant alfalfa along with them . . . non-winter-hardy alfalfa. So after the early crop is off, the alfalfa comes along and takes over. Makes extra heavy top-growth that same summer. More hay per acre they claim, than from their winter-hardy strains. They don't expect the alfalfa to carry through the winter (sometimes it does). But they've had an excellent extra tonnage of the finest hay quick. And the benefits from the legume plants on their ground. We have some of this Arizona alfalfa seed for you folks wishing to try it. Price is low!

"Bumper-crop" Hay Blend: Here's a good combination—at a saving in cost. Contains over half Red Clover (25%) and Alfalfa (27%). Plus Alsike (13%), Timothy (18%), Orchard (14%). With 3% Ladino Clover! Beside its hay value, consider the pasture possible here, after the hay is harvested. Some folks have practiced this formula. Here it is offered outright for the first time—and recommended. Order it as "Bumper-Crop" Blend . . . not on price-list, but quoted at 44c lb.

An extra, 6, 8, or 10 bushels from each acre counts fast! It's a profit you might as well get. Let these strains help you:

"CLINTON ELEVEN" (Certified)

Most popular, leading producer on many hundreds of eastern and northern farms. For past several years has made higher yields than the original Clinton type. And in fact a number of other varieties once thought to be of equal ability. "Clinton 11" is a great fighter against diseases that used to take heavy tolls. Tillers well. Good strong straw. Does not shatter. Ripens in good time. Thin

hulled. Meaty kernel. Makes fine feed. Carries the combination of good traits that make real crops . . . year after year. (Also offered in non-certified seed. Fine quality too. Low cost.)

"AJAX" (Certified)

Another splendid strain. Gaining more users. Dependable for good yields. Has stood up fine against many disease attacks. Please refer to Catalog for full details on above strains, as well as our Certified stocks of "Andrew," "Clinton 59" and "Mohawk" . . . all splendid quality. Priced "bag-free and freight paid."

Famous "Northwest," the ALFALFA sown by most Hoffman patrons through many years. Vigorous, long-life, prolific. Here for you now. Also Grimm type. And the newer disease-resistant strains, the "Buffalo," "Ranger," "Atlantic." Whatever your selection, you'll get Quality, Dependable seed!

• • •

Hundreds each year buy Hoffman "Economical Mixture" and get fine hay crops from it . . . Composed of about half red clover, quarter alsike, quarter timothy—as catalog says in more detail, page 5. —please note.

• • •

Yellow Blossom Sweet Clover has gained many friends. Does not grow so tall, or its stems as woody. Thrives most anywhere. Good as emergency hay, or lasting pasture. Fine soil improver. Cost is low.

• • •

Many, many more folks have new profits by their use of Ladino, the miracle pasture legume. It helps the other grasses growing along with it to do a better job. This year, splendid quality, true-strain Ladino seed costs less—both in regular and certified seed. Ladino lasts when other grasses often fail. Great root-system. Hardy. Wonderful what a pound-per-acre seeding accomplishes.

• • •

Quality of the timothy-seed crop was generally good this past harvest . . . the owners of many acres combined their crop before ready. Result—poor germination. Avoid "bargain" offers on timothy seed. Top-quality Hoffman "Farmers-Choice" seed is not costly . . . and results are sure.

• • •

Never before such a call for Birdsfoot Trefoil seed

Mail to A. H. HOFFMAN, Inc., LANDISVILLE (Lancaster County), PA.

NOTE: If we shall select your Funk "G", Hybrid numbers . . . specify whether for husking or silage. Also tell kind of soil, how long your corn season is, when you plant corn, when fall frosts usually come, your elevation above sea level, and variety of husking corn you have been planting.

ORDER for HOFFMAN SEEDS

MORE Farm-Profit from BETTER Seed!

Sec. 34.66 P. L. & R.
U. S. Postage
PAID
Landisville, Pa.
Permit No. 1

